

XATICO

PERFORMANCE MINERALS

We are hiring !

Technical Sales Manager Germany (m/f/d)



Your responsibilities:

- Build close relationships with technical and commercial counterparts at existing and potential customers
- Identify and qualify new business, initiate customer projects on a technical level
- Build close relationships with technical and commercial counterparts at our suppliers
- Participation in trade fairs and conferences
- Development of a business plan

Your profile:

- Bachelor's or Master's degree (or equivalent experience) in engineering, chemistry, ceramics or related applications
- Ideally experience in Coatings, Rubber, Sealants, Ceramics or Construction Materials
- Experience in an international company or distribution of raw materials is an advantage
- German as mother tongue and strong English skills (spoken and written)
- Strong self-initiative, eagerness to succeed, unlimited motivation and trustworthiness
- Ability to adapt to the existing team
- Good knowledge of MS Office applications

We offer:

- Pleasant working environment in a motivated team
- Short decision-making processes, flat hierarchy, and a relaxed working atmosphere
- Home-Office
- Attractive salary package including a company car

You can find more
information about us
here



Interested? Then send us your application with CV to
jobs@xatico.com